



To Future Customers of Continental Door Company

It is with great pleasure that I write this letter of recommendation for Continental Door Company, in Spokane, Washington.

I have recently retired as the owner and president of Walker Construction, Inc., a commercial general contractor here in Spokane, that has been in business for over 40 years. Over my personal 32-year career, I have worked with hundreds of subcontractors, and Continental Door Company was always a welcome teammate on any and all projects completed by my firm.

Whether it was a hard bid project or negotiated, Continental Door Company was always competitive and fair with their pricing. Rarely did I see any change orders, unless it was an owner-requested improvement or enhancement.

It is their follow-through and professionalism that sets Continental Door Company apart. On my projects, they were always timely when returning their contracts and getting their shopdrawings submitted for approval. They surveyed site conditions well in advance of scheduled installation dates, and showed up when they promised. If, on the rare occasion, there was any kind of issue with their product or installation, they responded immediately and got it handled.

They only walked away from a job when they knew everyone was happy with their work.

Overall, I can't express how much I enjoyed working with the Morse family and Continental Door Company. I am certain they would bring exceptional value and expertise to whatever project they are being considered for.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Ed Walker', written in a cursive style.

Ed Walker  
Former Owner/President  
Walker Construction, Inc.